



Known as “The Wingman,” Lt Col (ret) **Waldo Waldman** is a combat decorated fighter pilot, executive coach, Hall of Fame Speaker, and the author of the *New York Times* and *Wall Street Journal* Bestseller *Never Fly Solo*. He helps organizations build collaborative cultures of trust, courage and commitment in order to adapt to change, break performance barriers, and overcome adversity. In addition to his time in the military, Waldo has real-world corporate sales experience and is an expert on change management and resilience - having broken through a lifelong fear of heights and overcoming claustrophobia as a fighter pilot. His compelling stories and techniques on overcoming adversity, performing under pressure, earning trust, and servant-based leadership are extremely relevant to organizations who seek to create a “One Team, One Mission” performance-focused culture of trust and collaboration.

“We Survive Solo but Win Together.” - Waldo Waldman

Waldo is a graduate of the U.S Air Force Academy and also holds an MBA with a focus on Organizational Behavior. He is an inductee into the Professional Speakers Hall of Fame, a prestigious award that honors speakers who have reached the top echelon of platform excellence and has been bestowed on less than 180 speakers worldwide. Waldo is also founder The Wingman Foundation, a 501(c)(3) whose mission is to build funds and awareness for veterans in need. He’s been featured on CNN, Fox News, MSNBC, *Inc. Magazine*, and *The Harvard Business Review*, and his clients include Hewlett Packard, Verizon, American Express, GE, The Denver Broncos, ExxonMobil, Merck, Johnson & Johnson and dozens of national associations.

Testimonials

“You shattered any stereotype of an egocentric fighter pilot our audience may have had. Our franchisees met a personable guy, willing to share the peaks and valleys of his life.”

- COO, The Dwyer Group Franchise Mgmt Company.

“This was our first ever sales conference and Waldo delivered! His preparation and care in understanding our business challenges made his message extremely relevant. He’s an outstanding storyteller...funny and authentic.”

- VP of Corp Development, Zurich Insurance.

Waldo Waldman

Speech Topics

- Virtual Keynotes
- Teambuilding
- Sales
- Resilience
- Peak Performance
- Motivation

