



Michael Vickers inspires success! Michael redefines the possible for sales professionals, leaders and managers. Whatever the sales or business opportunity, Michael will enhance the odds. Every person who has an idea to promote, a team to motivate, or a competitor to challenge will attain a new level of success after an event with Michael. Whatever result you are striving for, if it involves influencing others, or achieving success through others, Michael will build your confidence and accelerate your team's performance.

A popular speaker, consultant and educator, Michael coaches thousands of professionals every year to grow individual and organizational performance. Summit Learning Systems, Michael's training organization, brings leading-edge strategies to clients in every sector of the North American economy.

Michael's success is completely grounded in and built on his personal experience. A consummate entrepreneur, Michael is a graduate of his own franchised retailing enterprise, a manufacturing and distribution company, and a highly successful publishing venture. A ceaseless innovator, Michael is constantly researching leading companies, searching for best practices, and distilling the experience of success, many of which can be found in his best-selling books entitled, "Becoming Preferred: How to Outsell Your Competition", and "Dance of the Rainmaker: Creating Authentic Differentiation in Today's Competitive Marketplace". Michael also shares weekly insights as the host of the podcast, "Becoming Preferred," available wherever you get your podcasts. Michael's unique gift is his mastery of the art of influence, and his ability to translate that mastery into practical, powerful techniques anyone can use. His presentati...

Testimonials

On behalf of Michelin, we want to express our sincere appreciation for your presentation. It was truly a learning moment for all of us, and you were able to break the complex business relationship into parts that we can all understand and act on. I have received many very positive comments.

- Michelin.

"Your session was amazing!! Loved the messaging and all the humor that tied in so nicely. The fabulous feedback on your session is what everyone is talking about. Thanks so much for ending our conference on such a high note."

- K.W..

Michael Vickers

Speech Topics

- Virtual Keynotes
- Sales
- Peak Performance
- Customer Service

