



In 1976, **Phil Steffen** ventured on his own as a full-time speaker/trainer/consultant. Prior to that, he was a record-setter in sales and management for three companies (#1 in the world in sales for one of them) and conducted many seminars and talks on their behalf. As a speaker, he had paid his dues, giving over seven hundred presentations in the corporate world before forming his own firm.

An accomplished writer and interview subject, Phil Steffen regularly contributes to numerous trade and professional publications. He has over one hundred articles in print and is the author of the book *Philosophies, Phacts and Phunnies from Phil*. He has appeared on the same programs with such luminaries as: Zig Ziglar, Lady Margaret Thatcher, George Will, Dr. Alan Greenspan, John Wooden, Tom Hopkins, Nancy Austin, Gen. Norman Schwarzkopf, Hon. Andrew Young, and Tom Peters. To book Sales and Customer Service speaker Phil Steffen call Executive Speakers Bureau 800-754-9404.

## Phil Steffen

### Speech Topics

- ▮ Teambuilding
- ▮ Sales
- ▮ Motivation
- ▮ Customer Service

## Testimonials

▮ "We've had all the 'Big Ones' (famous speakers), and you are the most honest, best prepared, and most interesting. You EXCEEDED my expectations!" ▮

- CEO Seminar Chair, Building Service Contractors Association International.

▮ "Your message and humor were right on the mark! You truly EXCEEDED my already high expectations." ▮

- Senior VP, Sara Lee.