



Tom Smith is Co-CEO/Co-President of Partners In Leadership and is a three-time New York Times Bestselling Author. He and his business partner, Roger Connors, have authored the most extensive body of knowledge on workplace accountability ever written. His books are featured on numerous bestselling lists, including The New York Times, Wall Street Journal, USA Today, Publishers Weekly and Amazon.com. His company, Partners In Leadership, has thousands of clients, and has trained hundreds of thousands of people, in more than 50 countries. His books and materials have been translated into numerous languages. Tom has conducted workshops and consulting engagements throughout the globe with some of the most admired companies in the world. He and Roger are recognized as the worldwide experts on the topic of workplace accountability. Tom brings extensive expertise in helping management teams facilitate large-scale cultural transition through Partners In Leadership's Accountability Training® methodologies and models that he and Roger have developed and authored.

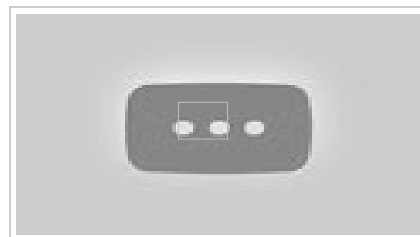
Tom is a highly respected facilitator of senior executive groups and management teams. He has partnered with his clients to help them produce billions of dollars in improved profitability and shareholder value using the Partners In Leadership Training. His clients include 25% of the "Most admired companies in the world," almost half of the Dow Jones Industrial Average Companies, all 13 of the top 13 most admired Pharmaceutical Companies and nearly half of the Fortune 50 largest companies in the United States, along with many other well-known and highly regarded organizations.

Tom co-authored the classic New York Times bestselling book, *The Oz Principle: Getting Results through Individual...*

Tom Smith

Speech Topics

- ▢ Teambuilding
- ▢ Peak Performance
- ▢ Leadership
- ▢ Diversity
- ▢ Change



Testimonials

▢ I am writing to thank you for your important contribution to our organization, and to endorse your excellent program and facilitation to other potential clients. Your program gave us simple, yet profoundly powerful set of principles around which to reconstruct our culture. While we still have a long way to go, thanks to Partners In Leadership, we now have an effective framework to guide our journey.▢

- Senior Vice President and General Manager, Guidant Corporation.

▢ I want to express my appreciation to Roger and Tom for the outstanding results which the PIL Cultural Transition Process has helped us to achieve, as we expanded and restructured the largest sales division within the U.S. Pharmaceuticals Group. I can highly recommend the PIL process to any organization focused on accelerating the creation of a culture of Accountability to achieve their desired results.▢

- Group Vice President, U.S. Pharmaceuticals.