



**David Smith** is noted futurist and technologist with over 30 years of experience who combines these disciplines to deliver thought-provoking presentations that provide the vision of the futurist with the down-to-earth judgment of the technologist. He is highly regarded as a speaker on subjects relating to the technology trends that affect organizations now, in the near future, and in the distant future. His dynamic keynote presentations are popular at conferences and leadership meetings around the world. He also regularly presents and teaches at university, industry, and conference events.

Mr. Smith's forward-thinking presentations focus on the future technology picture and/or how these trends relate directly to the more specific industries and organizations of individual clients. His presentations can also focus on the how these technology trends are actually developed. On the methodology side, this might include a description and discussion of technology forecasting methods or road mapping techniques used to forecast the trends. On the application side, descriptions and discussions might be about strategic/technology planning or technology transfer.

David Smith has worked extensively during the last 30 years in the private and public sectors, offering consulting expertise in technology transfer, strategic and technology planning, communications, road mapping, consortia startup and management, and collaborative alliances. He has assisted in creating and implementing plans for such organizations as Bank of America, Boeing, CIA, Coca-Cola, Compaq, DOD, Embraer, Hughes, Intel, Kodak, Kyocera, Lockheed Martin, National Geospatial-Intelligence Agency (formerly NIMA), National Security Agency, and Sun Microsystems.

Mr. Smit...

**David L. Smith**

### Speech Topics

- ☐ Technology
- ☐ Politics & Current Events
- ☐ Future
- ☐ Finance
- ☐ Economics



## Testimonials

☐ Your well-researched presentation on NAFTA was right on the mark. I received many positive comments about the presentation from our members. They particularly enjoyed the customized links you created between NAFTA and the corrugated box industry, creating excellent take-home value.

- Vice President, Fibre Box Associations.

☐ Mr. Smith has spoken for us several times, and he always brings his best game, never disappoints. He's a great educator as well as speaker whereby everyone walks away saying how much they learned while no one walks away wondering what he was trying to say. His two-hour presentation was very well received by all attendees as evidenced by the following comments taken from the speaker evaluation (on which he received 4.9 out of a possible 5 rating): - Fascinating topic and speaker; great flow and preparedness - Excellent use of overhead material to support and further demonstrate specifics - Excellent! Clear and precise! - Annual updates in 4th quarter would be great - Speaks enthusiastically, keeps your attention - Excellent. Very useful information

- Executive Director The Financial Planning Association, Phoenix..

