



Richie Contartesi partners with sales leaders to dramatically skyrocket sales, eliminate complacency, and create a consistent high-performance sales culture. His unique accountability system, Next Play™, is a step-by-step playbook to hold sales reps and leaders accountable to their potential every week without micromanaging.

Richie started his journey when he went from a 5'7" 150 pound walk-on at Ole Miss to becoming a Division-1 football scholarship athlete in the powerhouse SouthEastern Conference. He also went on to earn the coveted SEC Scholar Athlete award.

After his graduation from Ole Miss, Richie played professional Arena football, authored his #1 bestseller, "In Spite of the Odds", was featured in the movie "Rudy Ruettiger: The Walk On", and founded Relentless Warrior and Next Play™. Using this same drive and accountability system, Richie went on to break records in sales performance at a fortune 500 company, built a 7-figure nation-wide performance coaching program, and today helps companies scale to completely new levels through the Next Play™ Accountability System.

Richie shares each success story from the lens of the audience resulting in a renewed inspiration you can feel in the room. He speaks frequently to large audiences and partners with businesses of all sizes including major corporations worldwide like IBM to build teams who are clear on their goals, focused on their next play, and accountable each week, resulting in their rapid growth and record engagement.

To book Richie Contartesi call Executive Speakers Bureau at 901-754-9404.

Richie Contartesi

Speech Topics

- ☐ Sports
- ☐ Sales
- ☐ Resilience
- ☐ Personal Growth
- ☐ Peak Performance
- ☐ Overcoming Adversity



Testimonials

☐ Race, teamwork, bullying and work ethic are topics which sometimes need to be delicately handled. Richie does an awesome job of hitting critical points, treading on water and making a lasting impression. My teams not only perform better, but have a new attitude when Richie is through. ☐

- Cardinal Newman High School.

☐ Richie's story and book lit a fire within me. His drive, passion, and relentless will to succeed was reminiscent of my time at Notre Dame. At 5'7" and 155 pounds, Richie overcame the obstacles and the naysayers to earn a full SEC scholarship and a place in Ole Miss tradition. ☐

- Rudy Ruettiger.