



Kurt Shaver's highly entertaining keynotes and breakouts show sales people, managers and executives how to use the incredible power of LinkedIn and other Social Selling tools to increase sales and outperform the competition.

Kurt began as a salesperson selling million dollar networks for a Fortune 500 company. He worked up to being a sales executive with Venture Capital (VC) backed startups. This real-world selling experiences resulted in his mastery of traditional sales techniques.

As technology changed buying habits, Kurt evolved as a thought leader in the emerging practice of Social Selling. Having used apps like LinkedIn to build his own business, he has subsequently helped thousands of salespeople learn how to do the same.

Kurt blends traditional selling fundamentals with an advanced knowledge of Social Selling technology. His goal is to have each and every keynote attendee or workshop participant leave his sessions with practical and actionable items that will immediately increase their sales effectiveness.

To book Kurt Shaver call Executive Speaker Bureau at 901-754-9404.

Kurt Shaver

Speech Topics

- ☐ Social Media
- ☐ Sales
- ☐ Marketing
- ☐ Branding



Testimonials

I hired Kurt to speak about LinkedIn at a networking event we did at the Polaroid Museum in Las Vegas. He is a dynamic speaker and kept the audience engage. I will definitely be using him again for future events. All guests were excited and took away an experience they will never forget.

- M.C., SR. MANAGER, CHANNEL MARKETING, TELEPACIFIC COMMUNICATIONS .

Kurt truly is a subject matter expert when it comes to LinkedIn business development techniques. Our sales team is energized by what they learned and many were applying Kurt's ideas and recommendations the same day they heard him speak. Kurt is a great presenter and has moved the sales needle here at WebbMason.

- D.T., EVP SALES AND MARKETING, WEBBMASON.