



Ted Garrison, CSP, has 25 years management experience constructing 10 million square feet of commercial buildings. Since 1998 Ted has served the construction industry as a consultant, author, and speaker on construction management topics. In addition to his Civil Engineering degree and BA from Rutgers University, Ted Garrison has practical experience working in framing, trim, and survey crews. Most of his experience has been working with general contractors and developers in project management or senior executive positions in the development and construction of hotels, office buildings and parks, storage facilities, and public buildings. His last major construction project was as the Director of Construction on the Pennsylvania Convention Center in Philadelphia, Pennsylvania's largest non-highway public works project in history.

He is author of Strategic Planning for Contractors & co-author of five books on marketing, customer service, and leadership as well as numerous construction industry magazine articles.

As host of Internet radio, New Construction Strategies (www.NCS30.com), he conducts weekly interviews on current industry issues with leading industry experts.

Ted Garrison earned the Certified Speaking Professional (CSP) designation from the National Speakers Association and the Global Speakers Federation, a designation held by less than 10% of speakers worldwide. He is a member of the International Advisory Board, Performance Based Studies Research Group at Arizona State University.

He averages over 50 presentations a year to national audiences including AIA, ABC, AGC, ARA, MCAA, CMAA, DBIA, IEC, NECA, PHCC, SMACNA, NFSA, World of Concrete, & others. He has conducted seminars in Dubai, Saudi Arabia, Can...

Ted Garrison

Speech Topics

- ☐ Sales
- ☐ Marketing
- ☐ Leadership
- ☐ Customer Service
- ☐ Business Trends

Testimonials

☐ "Dynamic, engaging, and knowledgeable of current affairs. A paradigm shift in your current thought process. Wake up your after lunch group with Ted!"

- VP, MJ Electric LLC.

☐ "We hired Ted to give us a true economic look at where we are; where we are going; how we get there; and what we need to do to make things better. Ted delivered...big time."

- Exec. Dir., NECA Management Education Institute.