



**Jeff Shore** is a highly sought-after sales expert, author, speaker and executive coach. For more than three decades, Jeff has guided executives and sales teams in large and small companies across the globe to deliver BOLD sales results. In a crowded field of sales experts and sales training programs, Jeff Shore stands out with his research-based BE BOLD methodology. Combining his extensive front-line sales experience with the latest leading-edge research, Jeff has created a highly effective, personalized way to reset sales paradigms and deliver industry-leading results.

An in-demand speaker, Jeff Shore demonstrates the power of BOLDNESS by connecting with audiences through captivating real-world case studies, inspiring personal stories, hard-working and straightforward sales strategies and his engaging trademark humor. Jeff won't just teach you how to sell, he'll show you how to change your mindset and change your world.

An acclaimed member of the National Speaker's Association and frequent contributor to leading business publications, Jeff is also the author of five books, including Deal With It!: Mastering 21 Tough Sales Challenges and The 4:2 Formula: Getting Buyers Off the Fence and Into a Home. His most recent book, Be BOLD and Win the Sale: Dismantle Your Discomfort and Boost Your Performance, is forthcoming from McGraw-Hill Business in early 2014.

To book Jeff Shore call Executive Speakers Bureau at 901-754-9404.

## Testimonials

“Jeff Shore and his Team ALWAYS maintain high energy and keep attendees alert and focused while providing fast paced, real-life insight that leaves you exhilarated after a full day!”

- VP SALES, GREENVILLE, SC.

“Jeff always delivers valuable, actionable training and this time was no different. The seminar provided information I've not received at any other industry conference this year and all of it can all be implemented in the "real world". Thank you to Jeff and team!”

- VP SALES AND MARKETING, COLUMBUS, OH.

### Jeff Shore

### Speech Topics

- ▮ Sales
- ▮ Business Strategy
- ▮ Business Performance
- ▮ Business Motivational

