



Dana Manciangli has had a remarkable career in global sales and marketing roles in Fortune 500 corporations. Retired from over a decade's tenure at Microsoft as worldwide sales general manager, Dana previously worked for Kodak as V.P. of worldwide marketing and climbed the corporate career ladder through Sea-Land, Avery Dennison, and IBM. Dana also helped grow a fast-growing technology start-up from the early stage to its IPO and sale.

Dana Manciangli has been a corporate executive for more than 30 years and has leveraged her employee hiring and management experience into author, blogger, keynote speaker, career coach, and global career expert. She is the founder of Job Search Master Class® and author of *Cut the Crap™*, *Get a Job! A New Job Search Process for a New Era*.

Dana has coached, interviewed, and hired thousands of career-aspiring individuals. Her clients include employees who want to grow their careers and job seekers. As a result, she has developed proprietary career growth, job search, and networking processes. Her ideas and techniques are proven effective for college graduates and senior executives.

Additionally, her wisdom expands across any industry and any career role.

Dana has assisted thousands over the last ten years, proving her innovative end-to-end solution just works.

She is now disrupting the industry with a cloud technology e-learning system designed to accelerate the job search's time and quality. Job Search Master Class®, Job Search Master Class® for Veterans, and Job Search Master Class® for Military Spouses are accessed worldwide by thousands of participants.

Named a top "Women of Influence," Dana lives and works in the Coachella Valley, CA, where she volunteers...

## Dana Manciangli

### Speech Topics

- Women in Business
- Sales
- Personal Growth
- Motivation
- Marketing
- Communication Skills

## Testimonials

"Dana Manciangli's 'Cut the Crap, Get a Job!' was a concise, easy to follow seminar, which eliminated extra items that can often lead to procrastination. Her 'Cut the Crap Job Description Profile (JD Profile)' was an invaluable tool to translate a candidate's resume to a specific job. It was wonderful to hear job search and networking advice from a Fortune 500 executive who has reviewed thousands of candidates with diverse and global backgrounds. Dana's no nonsense approach with a great sense of humor made her very approachable and left the attendees feeling like they could connect with Dana outside of the seminar. And many have! I highly recommend participating in Dana Manciangli's 'Cut the Crap, Get a Job' so you, too, can compete for a new job and win."

- UNIVERSITY OF WASHINGTON MBA SEMINAR ORGANIZER.

"I am so appreciative of the message you brought to the Professional BusinessWomen's 24th annual conference. With your help, we made some key steps into the Next Generation and heightened the understanding of the challenges and opportunities of getting to 50/50 representation across all levels and all industries. On behalf of the entire Board of Directors and me - thank you. It was an honor and a pleasure to have your participation."

