



Mike Scott believes that any time invested in training must provide information that has immediate and applicable take-home value. Leverage of “information-to-application” is what he stresses.

Mike uses his in-depth knowledge of training, employee development, and business to help professionals quickly and fully absorb and utilize the information he teaches.

His experience includes professional executive recruiting, Manager of Recruiting and Training for Reed Tool Company in Houston, and Human Resources Manager for the Energy Banking group of Republic Bank, now Bank of America. Mike started his own training and development company in July of 1984 and regularly speaks, designs and conducts training programs for both large and small companies, like McDonald’s Corporation, Ernst & Young, AAA and many others, including over 450 Vistage companies and 1500 other U.S. and International companies. His unique and interesting style and immediate payoff results in additional work with his client companies.

He served in the U. S. Army for four years through the rank of Captain. This included a one-year tour of duty in Vietnam. Mike earned his BS in Business and his MA in Psychology from North Dakota State University in Fargo, North Dakota.

He now lives in Tampa, Florida.

To book Mike Scott call Executive Speakers Bureau at 800-754-9404.

Mike Scott

Speech Topics

- ☐ Sales
- ☐ Management
- ☐ Coaching / Mentoring

Testimonials

□ About 3 years ago Mike Scott made a 3 hour presentation to a group of CEO’s I belong to on the topic of accountability and how to instill this culture in yourself and your organization. It was such a powerful but simple concept. I realized during the course of this presentation how vitally important my role as the CEO is in creating a totally accountable organization and that I had to lead by example. I implemented his concepts for myself and the value was immediate. A few months after this I contacted him to spend a few days working with my management team over the course of a couple of months. He did and it was as powerful for them as it was for me. Evidence of this training permeates our organization today. Accountability is an ongoing commitment every single day. I HIGHLY recommend Mike to work with any organization and or team or individual. His concepts are easy to understand, even easier to implement and if the leadership subscribes, I assure you it will transform your organization. It’s the most effective training I’ve ever brought in for my management team. □

- CEO Huntington Medical Foundation.

□ As you know, during the course of the last 2 years, ABB CONCISE Optical Group has gone through several transitions including a merger, as well as new business opportunities. Our evolution as a company has been greatly enhanced due to the incorporation of your accountability workshops. We have made them a part of our company culture and are proud to say that we are a company that promotes 100% accountability, 100% of the time! Our employees do what they say they are going to do, when they say they are going to do it and how they say they are going to do it, period. We have also established a working environment where

employees feel their time is valued and respected. This ranges across all three of our national locations, so that employees who travel to meet and work on projects in Florida, Massachusetts or California expect to operate in the same manner. This has helped tremendously in areas of communication, productivity and growth of not only the business, but of our employees. Thank you for your dedication to our success. We look forward to the continuation of our positive and rewarding business relationship. □

- President ABB CONCISE Optical Group.
