



Charles D. Brennan, Jr. is author of McGraw Hill's "Take Your Sales to the Next Level", American Management Association's best selling paperback book "Sales Questions that Close the Sale" and award winning book, "Proactive Customer Service".

President of Brennan Sales Institute, a professional advanced sales and management training company, his concepts have been introduced to over two million business professionals with an average reported increase in performance of 20%.

His techniques have been called a breakthrough approach by leading publications and have enhanced and complemented the training formats for many Fortune 500 and mid-sized companies.

A veteran of over 2,500 seminars, Charlie Brennan holds a Master's degree in training and development and has over twenty years of sales experience.

To book sales and management training speaker Charles Brennan call Executive Speakers Bureau at 901-754-9404.

## Testimonials

"We searched the country to find a program and speaker that would help us differentiate ourselves in the marketplace, Charlie Brennan is the one we selected over all the rest."

- Abbott Labs.

### Charles Brennan

### Speech Topics

- ☐ Sales
- ☐ Management
- ☐ Leadership
- ☐ Customer Service
- ☐ Change

