



**Jeff Beals** helps companies find new customers and close more deals in a shorter period of time. He is an award-winning business author, international keynote speaker and sales strategist.

An active member of the National Speakers Association and Global Speakers Federation, Jeff delivers nearly a hundred keynote speeches, workshops and webinars to diverse audiences worldwide each year. He has spoken 41 states and six countries. He is co-founder and chief instructor of the BragBird online sales and leadership training program.

As a consultant, he helps companies streamline their sales processes and coaches their employees to sell more effectively. He is constantly researching the sales profession thus allowing him to present the most up-to-date, premium sales content to his clients.

More than 400 of Jeff's articles have appeared in various periodicals, and he writes the weekly "Sales Shape Up" eblast, which has more than 18,000 subscribers. A frequent media guest, Jeff has been featured in Investors Business Daily, USA Today, Men's Health, Chicago Tribune and New York Times and on countless television and radio stations across the country.

An entrepreneur with diverse interests, Jeff is also co-owner of a local media company that covers business news in his hometown. As part of that role, he has been co-hosting a weekly radio talk show for nearly 20 years.

When he's not speaking or consulting, Jeff works as executive vice president at NAI NP Dodge, the commercial real estate division of NP Dodge, the oldest, continually operating real estate company in the United States.

Jeff is the author of *Self Marketing Power: Branding Yourself as a Business of One*, and *Selling Saturdays*, both ...

## Jeff Beals

### Speech Topics

- Sales
- Marketing
- Leadership
- Business Speakers
- Business Communications
- Branding

