



Roy West is among the world's foremost experts in the areas of Talent Management and Employee/Customer Engagement strategies and their impact on performance.

Throughout his career, Roy's unrelenting focus on talent has enabled individual discovery and self mastery for literally thousands of individuals, impacting their lives deeply and permanently. His influence spans the globe, transcending industry and culture.

Roy gained his Talent Management and Engagement experience at Marriott Vacation Club International [MVCI], a wholly owned business of Marriott International serving in multiple roles culminating as Vice President - Customer Acquisition Talent. Over an eight-year period, Roy worked along side partner teams/researchers from The Gallup Organization, supporting the needs of MVCI organizational/field leadership by customizing, implementing and measuring the business impact associated with scientifically validated selection tools, individual development tools/programs, training solutions and the Q12® Employee Engagement Survey.

This compelling body of work and its return on investment, has been featured in magazines such as The Gallup Management Journal, Selling Power, and in a recent Conference Board research report entitled Strategic Human Capital Measures.

Additionally, Roy's leadership in the creation and delivery of two complex Front Line Management training programs as well as the strategic deployment of StrengthsFinder®, StrengthsCoach and the Q12 Employee Engagement Survey, contributed to MVCI's selection as a 3x winner of the American Business Awards, "Best Sales Organization in America" and 2x winner of the "The Gallup Organization's "Great Work Place Award."

Roy's passion for investing in others e...

Roy West

Speech Topics

- Peak Performance
- Future
- Employee Retention
- Coaching / Mentoring

